

## TOTO USA PRICE INCREASE ANNOUNCEMENT

Dear Partners,

Due to the increase in raw material costs, TOTO USA will be implementing a price increase effective March 1, 2012 on the following product categories:

Product Category	Price Change
Neorest Toilet	10%
Double Cyclone 1pc Toilet	7%
Other 1pc Toilet	10%
Double Cyclone 2pc Toilet	5%
Drake Toilets (1.6 & 1.28/Excluding Drake II)	4%
Other 2pc Toilet	10%
In-Wall Tank and Push Plates	10%
Commercial China	4%
Lavs & Neorest Lav Combo	10%
Bidets	10%
E-Faucets, except Integrated E-Faucet	9%
Exposed Toilet EFV	8%
Concealed Toilet EFV	5%
Toilet & Urinal MFV	14%
Urinal Exposed & Concealed EFV 1/8 GPF	2%

Product Category	Price Change
Urinal Exposed EFV 0.5 & 1.0 GPF	8%
Urinal Concealed EFV 0.5 & 1.0 GPF	5%
Soap	7%
Soap Dispenser	9%
Hand Dryer	10%
Neorest Shower & Faucet	9%
Kiwami Renesse Faucetry	5%
Guinevere & Soiree Faucetry	6%
Aimes, Aquia, Legato, & Upton Faucetry	6%
Nexus, Lloyd, Mercer, & Clayton Faucetry	6%
Waza Faucet, Valves, other Fittings	7%
Washlets, except "SW502"	10%
All Toilet Seats	10%
Air Baths & Trims	9%
Cast Iron Sink & Tub	10%
All Spare Parts	10%

1. All purchase orders submitted to the TOTO Customer Service Department and received by 5:00PM EST on February 29, 2012 will be honored at pre-increase prices.
2. All such purchase orders must be for **Immediate Shipment**. TOTO will not accept orders for any individual SKU that exceed a 2011 two-month average for that product.
3. TOTO will honor pre-increase pricing on job quotes issued and approved before February 29, 2012.
4. Job quotes will not be extended when they expire.
5. All standard TOTO USA Freight and Discount programs apply.

We thank you for your support and trust that you will understand the necessity for these price increases.

**TOTO USA**  
*Sales Planning Department*

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