

CHARLOTTE

PIPE AND FOUNDRY COMPANY

December 7, 2011

TO: All Charlotte Pipe and Foundry Customers

SUBJECT: PVC-DWV and ABS-DWV Fittings List Price Increase

Effective Monday, January 16, 2012, we will increase our PVC-DWV and ABS-DWV fittings list prices as follows:

<u>Product</u>	<u>New List Sheet</u>	<u>% Increase</u>
PVC-DWV	PVC-112	6% (divide PVC-1011 List by .94)
ABS-DWV	ABS-112	6% (divide ABS-1011 List by .94)

Current market multipliers will continue to apply.

Please refer to the new list price sheets (PVC-112 and ABS-112) for specific list prices. The new PVC-DWV and ABS-DWV list price sheets (PVC-112 and ABS-112) will be posted on our web site, www.charlottepipe.com, no later than Tuesday, December 20, 2011.

Pre-increase orders must be placed with our office by no later than 5:00 pm EST on Friday, January 13, 2012. All such orders will be for immediate release and shipment.

The successful implementation of the list price increases noted here is imperative if we are to continue providing you with the highest quality products and dependable service you have come to expect from Charlotte Pipe.

Thanks for your business. We look forward to serving you in the future.

CHARLOTTE PIPE AND FOUNDRY COMPANY