

# mission clay products LLC

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April 18, 2011

Dear Valued Dealer,

Enclosed is our new 2011 pricing for Pipe, Fittings, Couplings and Adapters from Mission Clay Products LLC. This price increase will take effect as of May 23, 2011. Any open sales orders received in our office by Friday, May 20, 2011, will be honored at the old price sheet numbers.

Please note we have expanded our Corona and Santa Fe Springs inventory of couplings, wye and tee saddles and sales contacts to make it easier for your customer to utilize our convenient factory and will call locations to purchase products.

Your discounts for pipe and fittings have changed. Please find the new discounts on the next page titled Standard Dealer Discounts.

There have been no changes in price or discounts on our regular clay to clay couplings, bushings and adapters. However, we have added Mission Rubber Flex Seal ARC, non ARC couplings and clay and Twistee Saddles to our price sheet. These couplings already have the discount built in for your convenience. You will see this reflected in the page titled Standard Dealer Discounts as well.

There have been some other changes to other products and services that Mission Clay offers:

Our return policy for materials has a restocking charge of 10% for materials returned to our yard in Corona and 25% for materials if our driver picks it up from the jobsite to be returned to the Corona factory. All materials to be returned will be subject to inspection and must be in the same condition as when it was purchased.

The deposit charge for boxes is now \$100.00. This will be credited back when the box is returned in useable condition.

Air testing if desired by the customer, is \$75.00 an hour if the pipe being tested was sold by Mission Clay. If the pipe being tested was not sold by Mission Clay, the charge for air testing is \$150.00 an hour. There is a 6 hour minimum charge that applies as well.

As before, please call me when you are quoting a special job for your contractor (Truck load quantities). It will increase our chances (yours and mine) of getting the job.