



THE HARRIS PRODUCTS GROUP

A LINCOLN ELECTRIC COMPANY

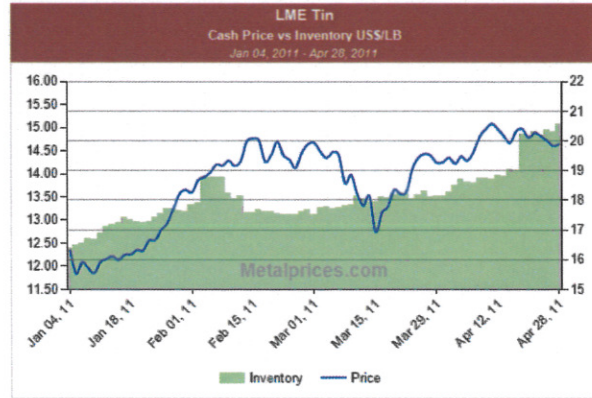
4501 Quality Place • Mason, Ohio 45040 • U.S.A Tel: +1 (513) 754-2000 • Fax: +1 (513) 754-8700

May 2, 2011

Dear Harris Products Group Valued Customer:

The Harris Products Group is committed to providing you the highest quality products at competitive prices. Due to raw material price increases that are fundamental to our product lines (see charts below) we are enacting a price increase and changing our pricing methodology on selected welding/brazing consumable products. Effective June 1st, 2011 the following product categories will be priced without notice on a monthly bases.

- All Kits and Point of Purchase PhosCopper Products
- All Kits and Point of Purchase High Silver Products
- Bridgit, Nick, Speedy, 95/5 Solders



Updated price files will be available the week of May 2nd, 2011. Please email Gina Goble at gina_goble@lincolnelectric.com or use the form below to fax us at (513) 754-8778 with information concerning to whom, where and how we should send files.

We thank you for your business. Please contact me if you have any questions.

Regards,

Charles Ellis
Director of Wholesale Distribution

Name _____ Company _____

Address _____

City _____ State _____ Zip _____

Email Address _____