



Delta-Q, Inc.

510 E. Jamie Avenue
La Habra, CA 90631
(714) 879-0622
Fax (714) 879-0623

ATTN: PURCHASING DEPT.

January 4, 2011

GRUNDFOS PUMPS PRICE INCREASE ANNOUNCEMENT

Grundfos Pumps has announced a price increase that will take effect on February 1, 2011. UP circulators will go up in price by approximately 5%. New net price sheets will be distributed as soon as they are available. Any orders received by noon on Monday, Jan. 31, will receive current pricing. Shipments may be scheduled until the end of February for these orders.

ALSO...we are proud to announce that Delta-Q now represents BARNES pumps. Barnes offers an extensive line of sump, effluent and sewage pumps along with all of the controls, basins and accessories you need. Our inside sales staff is ready to help with quotations for any size project.

You can combine your purchases of Grundfos and Barnes pumps for pricing discounts and freight allowances, making it easier to place stock orders. Consolidate vendors and let Delta-Q handle ALL of your pump needs!

All of us at Delta-Q wish you a happy new year and wish you prosperity and success in 2011!

Sincerely,

Derek Johansson
President
Delta-Q, Inc.