

**CHARLOTTE**  
**PIPE AND FOUNDRY COMPANY**

December 14, 2011

TO: The Wholesalers of Plumbing Supplies Nationwide

SUBJECT: PVC Plastic Pipe Pricing

All major PVC resin suppliers have announced an increase in PVC resin prices effective January 1, 2012 and an additional increase on February 1, 2012. Accordingly, we must increase our plastic pipe prices effective Tuesday, January 2, 2012.

**We will accept orders at current prices not to exceed 1/24<sup>th</sup> of your annual purchases (in pounds) from Charlotte Pipe. Any and all orders at these prices must be received at our office no later than the close of business on Friday, December 30, 2011. All such orders must be for immediate release and shipment.**

**We will issue the new plastic pipe sheets on Monday, December 19, 2011 that will be effective January 2, 2012. The new January 2, 2012 pipe sheets will be net prices with no discounts.**

For pricing information on plastic pipe products in your market area, please contact your local Charlotte Pipe Manufacturers Representative or your Charlotte Pipe Regional Sales Manager.

Thank you for the opportunity to serve you. We hope we may continue to serve you.

**CHARLOTTE PIPE AND FOUNDRY COMPANY**